



3638 Fir Avenue  
Hanlontown, IA 50444  
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www.poet.com/hanlontown

## Hanlontown Discount Schedule – Effective September 11th, 2023

### Test Weight

1 cent per bushel each pound 52.0 to 53.9  
2 cents per bushel each pound below 51.9  
Loads below 50.0 pounds are subject to rejection.

<u>Pounds</u>	<u>Discount</u>
54.0 and above	No discount
53.0-53.9	\$.01/bu
52.0-52.9	\$.02/bu
51.0-51.9	\$.04/bu
50.0-50.9	\$.06/bu
49.0-49.9	\$.10/bu
48.0-48.9	\$.14/bu
Below 48#	See Management

### Damage

1 cent per bushel each % above 5.0%  
2 cents per bushel each % above 7.0%  
Loads above 10% are subject to rejection.

<u>Percent</u>	<u>Discount</u>
0%-5.0%	No discount
5.1%-6.0%	\$.01/bu
6.1%-7.0%	\$.02/bu
7.1%-8.0%	\$.04/bu
8.1%-9.0%	\$.06/bu
9.1%-10.0%	\$.08/bu
10.1% and above	See Management

### Heat Damage

1 cent each 1/10<sup>th</sup> of 1% beginning at 2/10<sup>th</sup> of 1% with a maximum of 2%.  
Above 2% see management.

### Infested

Loads with two or more live weevils are considered infested and will be rejected.

### Musty

\$.10/bushel

### Moisture

Discounts are taken on a load-by-load basis.  
No shrink will be taken.

<u>Moisture %</u>	<u>Discount</u>
15.5% and below	No discount
15.6%-18.0%	1 cent / tenth of a point of moisture
18.1%-21.0%	1.2 cents / tenth of a point of moisture
Above 21%	See Management

### Broken Corn & Foreign Material

2 cents each 1% from 3.1% to 5.0%  
3 cents each 1% above 5.0%  
Loads above 7% are subject to rejection.

<u>Percent</u>	<u>Discount</u>
3.0% and below	No discount
3.1%-4.0%	\$.02/bu
4.1%-5.0%	\$.04/bu
5.1%-6.0%	\$.07/bu
6.1%-7.0%	\$.10/bu
7.1% and above	See Management

### Sour

\$.10/bushel

POET Grain – Hanlontown reserves the right to reject any corn that is found to be musty, heat-damaged, sour or possessing a commercially objectionable foreign odor (COFO).

POET Grain – Hanlontown reserves the right to reject any corn that contains soybeans.

Title to corn passes to POET Grain – Hanlontown upon delivery.

Corn is graded according to USDA standards. All loads are settled on a load-to-load basis.

POET Grain – Hanlontown reserves the right to buyer's call on any corn that is discountable.

This discount schedule is subject to change without notice.